N A W J

NATIONAL ASSOCIATION OF WOMEN JUDGES

1001 Connecticut Avenue, N.W., Suite 1138, Washington, D.C. 20036 **T**: 202 393 0222 **E**: nawj@nawj.org **W**: www.nawj.org

NAWJ Financial Memo

To: Hon. Elizabeth Lee

From: Megan Collie, NAWJ Finance Manager

Date: October 7, 2020

RE: September Financial Reports

Balance Sheet:

Assets:

Unrestricted Cash on-hand: \$109,835

o Restricted Cash on-hand: \$99,361

Program Specific Restricted Funds: \$74,115
 District Specific Restricted Funds: \$25,246

Total Cash on-hand: \$209,196
 Accounts Receivable: \$21,245
 Undeposited Funds: \$7,780

o Investments as of 9/30: \$374,553

Investments-RBC-08931 \$353,339Other Unrealized gain/loss \$21,214

o Deferred 2021 Conference Revenue: \$11,540

Other Deferred Revenue: \$19,000 (lifetime members and landmark sponsors)

 PPP Loan: \$32,600 – The recommendation would be to move this off as a liability to equity once NAWJ applies for loan forgiveness.

Income

Total Year to September 30 Income: \$448,738

Restricted Income:

Project Specific Income: \$3,100 (actual cash received this year)
 District Specific Income: \$5,800 (actual cash received this year)

Unrestricted Income:

Events: \$122,940Membership: \$157,085

Grants: \$14,500

Contributions & Sponsorships

 Annual Drive & Misc Contributions: \$117,680 (includes incoming transfer of Storybook, #Wetoo funds and district donations)

N A W J

NATIONAL ASSOCIATION OF WOMEN JUDGES

1001 Connecticut Avenue, N.W., Suite 1138, Washington, D.C. 20036 **T**: 202 393 0222 **E**: nawj@nawj.org **W**: www.nawj.org

- Landmark Sponsors: \$65,000
 - o Hon. Mary Becnel
 - o JAMS
 - o Lieff Cabraser Heimann & Bernstein LLP
 - o Robert Kaufman
 - o Thompson Reuters
 - o UAIG (Accounts Receivable)
 - White & Case (Accounts Receivable)
- Investments/Interest/Dividends: \$9,543
- Merchandise & Misc Revenue: \$935

Expense:

- Total Year to September 30 Expenses: \$480,331
 - Restricted Expense:
 - Project Specific Expense: \$3,467
 District Specific Expense: \$10,436
 Chapter Specific Expense: \$2,080
 - Unrestricted Expense:
 - Operational (salaries & overhead): \$428,170
 - District Allotments: \$0 (not applied until approved and authorized by ED)
 - Event Expenses: \$36,164

Restricted Funds

As noted, restricted funds were not included on the 2020 budget. Below is a snapshot view of these restricted fund balances.

Project Net Income: -\$767

Revenue: \$3,350Expense: \$4,117

District & Chapter Net Income: \$1,479

o Revenue: \$5,800

Expense: \$4,321 (actual expenses, not transfers to contributions)

National Association of Women Judge **Balance Sheet**

10/05/2020

3:57 PM

As of September 30, 2020

Accrual Basis

| Δ | S | S | F٦ | rs |
|---|---|---|----|----|
| | | | | |

| • | Sep 30, 20 |
|--|------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 1002 · SunTrust Checking(6305) | 42,026.72 |
| 1008 · SunTrust Money Market (4507) | 167,168.87 |
| 1029 · NY Chapter (not mgd by NAWJ) | 14,397.07 |
| 1042 · VA Chapter (not mgd by NAWJ) | 6,699.28 |
| Total Checking/Savings | 230,291.94 |
| Accounts Receivable | |
| 11000 · Accounts Receivable | 21,245.00 |
| Total Accounts Receivable | 21,245.00 |
| Other Current Assets | |
| 12000 · Undeposited Funds | 7,780.00 |
| Total Other Current Assets | 7,780.00 |
| Total Current Assets | 259,316.94 |
| Fixed Assets | |
| 1400 · Furniture and Equipment | |
| 1401 · Property and Equipment | 27,901.08 |
| 1450 · Property & Equipment Accum Depr | -26,673.32 |
| Total 1400 · Furniture and Equipment | 1,227.76 |
| Total Fixed Assets | 1,227.76 |
| Other Assets | |
| 1499 · Marketable Securities | |
| 1500 · Investments-RBC-08931 | 353,339.10 |
| 1502 · Allow for Unrealized gain/loss | 21,213.54 |
| Total 1499 · Marketable Securities | 374,552.64 |
| 1599 · Other Assets | |
| 1600 · Inventory-Scales of Justice | 1,734.75 |
| Total 1599 · Other Assets | 1,734.75 |
| 1649 · Security Deposits Asset | |
| 1650 · Security Deposit | 3,277.75 |
| Total 1649 · Security Deposits Asset | 3,277.75 |
| Total Other Assets | 379,565.14 |
| TOTAL ASSETS | 640,109.84 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| 2000 · Accounts Payable | -7,462.60 |
| Total Accounts Payable | -7,462.60 |

Credit Cards

2005 · American Expres Credit Card

1,017.11

| Total Credit Cards | 1,017.11 |
|--|------------|
| Other Current Liabilities | |
| 2010 · Deferred Conference Revenue | 11,540.00 |
| 2210 · Other Deferred Revenue | 19,000.00 |
| 2320 · PPP Loan | 32,600.00 |
| Total Other Current Liabilities | 63,140.00 |
| Total Current Liabilities | 56,694.51 |
| Total Liabilities | 56,694.51 |
| Equity | |
| 3000 · Retained Earning | -32,641.17 |
| 3020 · Temp. Restricted Net Assets | |
| 3021 · Color of Justice | 918.76 |
| 3022 · Women Moving Forward Conference | 16,206.83 |
| 3024 · Informed Voter Project | 40,635.33 |
| 3026 · Women In Prison | -320.90 |
| 3027 · Misc. Scholarships | 15,000.00 |
| 3028 · Storybook | 100.00 |
| 3029 · NAWJ History Book | 1,475.00 |
| 3031 · Programs - Other | 100.00 |
| 3020 · Temp. Restricted Net Assets - Other | -8,948.00 |
| Total 3020 · Temp. Restricted Net Assets | 65,167.02 |
| 3050 · Unrestrict. Net Assets | 542,482.45 |
| Net Income | 8,407.03 |
| Total Equity | 583,415.33 |
| TOTAL LIABILITIES & EQUITY | 640,109.84 |

Total restricted funds in NAWJ checking account \$ 99,360.71

Total cash available to NAWJ in SunTrust Accounts \$ 109,834.88 *Includes PPP Loan

Total Program Restricted funds\$ 74,115.02Total of Districts restricted funds\$ 25,245.69

National Association of Women Judges Profit & Loss Budget vs. Actual

January through September 2020

2:58 PM 10/05/2020 Accrual Basis

| | Jan - Sep 20 | Budget | \$ Over Budget | % of Budget |
|--|--------------|------------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4099 · Annual Conference | | | | |
| 4100 · AC-Registration | 8,920.00 | 185,000.00 | -176,080.00 | 4.82% |
| 4101 · AC-Sponsorships | 46,000.00 | 229,000.00 | -183,000.00 | 20.09% |
| Total 4099 · Annual Conference | 54,920.00 | 414,000.00 | -359,080.00 | 13.27% |
| 4149 · Midyear & Leadership Conference | | | | |
| 4150 · Midyear-Registrations | 28,770.00 | 25,000.00 | 3,770.00 | 115.08% |
| 4160 · Midyear-Sponsorships | 39,250.00 | 25,000.00 | 14,250.00 | 157.0% |
| Total 4149 · Midyear & Leadership Conference | 68,020.00 | 50,000.00 | 18,020.00 | 136.04% |
| 4199 · Membership Dues | | | | |
| 4200 · Membership Dues-Voting | 123,440.00 | 168,930.30 | -45,490.30 | 73.07% |
| 4201 · Membership Dues-Associate | 3,070.00 | 3,811.00 | -741.00 | 80.56% |
| 4202 · Membership Dues Retired | 15,620.00 | 32,120.55 | -16,500.55 | 48.63% |
| 4203 · Membership Dues Amicus | 7,770.00 | 11,669.90 | -3,899.90 | 66.58% |
| 4204 · Membership Dues Life | 6,755.00 | 7,725.00 | -970.00 | 87.44% |
| 4205 · Membership Dues Subscription | 50.00 | | | |
| 4206 · Membership Dues Student | 220.00 | 56.65 | 163.35 | 388.35% |
| 4207 · Membership Dues Law Clerk | 160.00 | 82.40 | 77.60 | 194.18% |
| Total 4199 · Membership Dues | 157,085.00 | 224,395.80 | -67,310.80 | 70.0% |
| 4300 · Contributions & Sponsorships | | | | |
| 4301 · Contributions Misc Unrestricted | 117,670.39 | 20,000.00 | 97,670.39 | 588.35% |
| 4303 · Contributions Annual Drive | 3,405.00 | 15,000.00 | -11,595.00 | 22.7% |
| 4311 · Landmark Sponsorships | 65,000.00 | 55,000.00 | 10,000.00 | 118.18% |
| Total 4300 · Contributions & Sponsorships | 186,075.39 | 90,000.00 | 96,075.39 | 206.75% |
| 4350 · Released Restricted Net Assets | | | | |
| 4351 · Color of Justice | 126.20 | | | |
| 4352 · WMF Conference | 1,562.01 | | | |
| 4354 · Informed Voters Project | 885.00 | | | |
| 4358 · Storybook | 893.78 | | | |
| Total 4350 · Released Restricted Net Assets | 3,466.99 | | | |
| 4500 · Grants | | | | |
| 4520 · Grants SJI | 14,500.00 | 43,500.00 | -29,000.00 | 33.33% |
| 4524 · Grants Other | 0.00 | 25,000.00 | -25,000.00 | 0.0% |
| Total 4500 · Grants | 14,500.00 | 68,500.00 | -54,000.00 | 21.17% |
| 4730 · District & Chapter Revenue | | | | |
| 4731 · District 1 Revenue | 450.00 | | | |
| 4734 · District 4 Revenue | 750.00 | | | |
| 4744 · District 14 Revenue | 4,600.00 | | | |
| Total 4730 · District & Chapter Revenue | 5,800.00 | | | |
| 4799 · Investments | | | | |

| 4800 · Interest-Bank Accounts | 36.59 | 100.00 | -63.41 | 36.59% |
|--|--|--|--|---|
| 4810 · Dividend, Interest (Securities) | 9,506.83 | 10,000.00 | -493.17 | 95.07% |
| 4840 · Gain/(Loss) on Sale of Investme | -2,610.31 | 15,000.00 | -17,610.31 | -17.4% |
| 4850 · Unrealized Gain/(Loss) on Inves | -8,843.94 | 30,000.00 | -38,843.94 | -29.48% |
| Total 4799 · Investments | -1,910.83 | 55,100.00 | -57,010.83 | -3.47% |
| 4829 · Other Types of Income | | | | |
| 4860 · Sale of Merchandise | 1,050.00 | | | |
| 4880 · Miscellaneous Revenue | 35.35 | | | |
| Total 4829 · Other Types of Income | 1,085.35 | | | |
| Total Income | 489,041.90 | 901,995.80 | -412,953.90 | 54.22% |
| Cost of Goods Sold | | | | |
| 4900 · Cost of Merchandise Sold | 303.75 | | | |
| Total COGS | 303.75 | | | |
| Gross Profit | 488,738.15 | 901,995.80 | -413,257.65 | 54.18% |
| Expense | | | | |
| 5999 · Salaries and Benefits | | | | |
| 6000 · Staff Salaries | 145,846.18 | 215,000.00 | -69,153.82 | 67.84% |
| 6010 · Payroll Taxes | | | | |
| 6011 · CO FICA | 9,180.39 | | | |
| 6012 · CO MEDC | 2,162.04 | | | |
| 6013 · CO UNEM | 432.00 | | | |
| 6014 · DC AFT | 54.00 | | | |
| 6016 · DCPFLER | 903.02 | | | |
| 3010 2011 ==11 | 303.02 | | | |
| 6010 · Payroll Taxes - Other | 0.00 | 20,759.28 | -20,759.28 | 0.0% |
| | | 20,759.28 | -20,759.28 -8,027.83 | 0.0% 61.33% |
| 6010 · Payroll Taxes - Other | 0.00 | | | |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes | 0.00 | 20,759.28 | -8,027.83 | 61.33% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other | 0.00 12,731.45 180.00 | 20,759.28 720.00 | -8,027.83 -540.00 | 61.33% 25.0% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development | 0.00 12,731.45 180.00 429.94 | 20,759.28 720.00 755.00 | -8,027.83 -540.00 -325.06 | 61.33% 25.0% 56.95% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits | 0.00 12,731.45 180.00 429.94 12,023.59 | 20,759.28 720.00 755.00 20,000.00 | -8,027.83 -540.00 -325.06 -7,976.41 | 61.33% 25.0% 56.95% 60.12% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 | 20,759.28 720.00 755.00 20,000.00 4,800.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 | 61.33% 25.0% 56.95% 60.12% 29.17% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7023 · Program/Project Supplies | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7030 · Insur-Commercial/Workers | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 6,900.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 -2,417.05 -1,297.42 1,010.54 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7023 · Program/Project Supplies 7030 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 6,900.00 3,100.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 -2,417.05 -1,297.42 1,010.54 -27.00 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% |
| 6010 · Payroll Taxes - Other Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7023 · Program/Project Supplies 7030 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers 7040 · Postage & Delivery | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 6,900.00 3,100.00 4,500.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 -2,417.05 -1,297.42 1,010.54 -27.00 -2,180.19 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% 51.55% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7023 · Program/Project Supplies 7030 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers 7040 · Postage & Delivery 7060 · Printing & Design | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 7,562.15 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 6,900.00 3,100.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 -2,417.05 -1,297.42 1,010.54 -27.00 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7023 · Program/Project Supplies 7030 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers 7040 · Postage & Delivery 7060 · Printing & Design 7082 · Counterbalance | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 7,562.15 663.98 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 6,900.00 3,100.00 4,500.00 15,000.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 -2,417.05 -1,297.42 1,010.54 -27.00 -2,180.19 -7,437.85 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% 51.55% 50.41% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7033 · Program/Project Supplies 7034 · Insur-Commercial/Workers 7040 · Postage & Delivery 7060 · Printing & Design 7082 · Counterbalance 7100 · Telephone & Internet | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 7,562.15 663.98 1,450.19 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 6,900.00 4,500.00 15,000.00 | -8,027.83 -540.00 -325.06 -7,976.41 -3,400.00 -720.00 -90,143.12 -7,535.69 -151.06 -2,417.05 -1,297.42 1,010.54 -27.00 -2,180.19 -7,437.85 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% 51.55% 50.41% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7033 · Program/Project Supplies 7034 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers 7040 · Postage & Delivery 7060 · Printing & Design 7082 · Counterbalance 7100 · Telephone & Internet 7131 · Scholarships-NAWJ designated | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 7,562.15 663.98 1,450.19 0.00 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 4,500.00 15,000.00 1,800.00 500.00 | -8,027.83 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% 51.55% 50.41% 80.57% 0.0% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7023 · Program/Project Supplies 7030 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers 7040 · Postage & Delivery 7060 · Printing & Design 7082 · Counterbalance 7100 · Telephone & Internet 7131 · Scholarships-NAWJ designated 7150 · Meals & Entertainment | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 7,562.15 663.98 1,450.19 0.00 506.88 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 4,500.00 15,000.00 1,800.00 500.00 | -8,027.83 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% 51.55% 50.41% 80.57% 0.0% 101.38% |
| Total 6010 · Payroll Taxes 6020 · Staff Expense - Other 6025 · Professional Development 6030 · Staff Health Benefits 6040 · Staff Commute Expenses 6050 · Payroll Processing Fees Total 5999 · Salaries and Benefits 6999 · Overhead Expenses 7000 · Office Rent 7010 · Office Equipment 7020 · Office Supplies 7033 · Program/Project Supplies 7034 · Insur-Commercial/Workers 7034 · Insurance-Board & Officers 7040 · Postage & Delivery 7060 · Printing & Design 7082 · Counterbalance 7100 · Telephone & Internet 7131 · Scholarships-NAWJ designated | 0.00 12,731.45 180.00 429.94 12,023.59 1,400.00 0.00 172,611.16 24,652.16 6,848.94 582.95 3,702.58 7,910.54 3,073.00 2,319.81 7,562.15 663.98 1,450.19 0.00 | 20,759.28 720.00 755.00 20,000.00 4,800.00 720.00 262,754.28 32,187.85 7,000.00 3,000.00 5,000.00 4,500.00 15,000.00 1,800.00 500.00 | -8,027.83 | 61.33% 25.0% 56.95% 60.12% 29.17% 0.0% 65.69% 76.59% 97.84% 19.43% 74.05% 114.65% 99.13% 51.55% 50.41% 80.57% 0.0% |

| 7193 · Gifts | 413.71 | 2,000.00 | -1,586.29 | 20.69% |
|---|---|----------------------------------|-------------------------------------|-------------------------|
| 7195 · Miscellaneous Expenses | 209.90 | 1,000.00 | -790.10 | 20.99% |
| 7197 · State Registration Fees | 452.00 | 5,000.00 | -4,548.00 | 9.04% |
| 7198 · Depreciation Expense | 276.30 | 750.00 | -473.70 | 36.84% |
| 7240 · Service Charges-Bank | 540.00 | 6,000.00 | -5,460.00 | 9.0% |
| 7242 · Merchant Fees | 4,954.26 | 18,000.00 | -13,045.74 | 27.52% |
| 7244 · Service Charges Investment fees | 2,794.23 | 4,500.00 | -1,705.77 | 62.09% |
| 7246 · Service Charges-Other | 357.99 | | | |
| 7301 · Website Expense | 5,575.48 | 3,000.00 | 2,575.48 | 185.85% |
| 7302 · Marketing & Advertising | 20.00 | 1,150.00 | -1,130.00 | 1.74% |
| 7303 · Software | 2,093.93 | 1,500.00 | 593.93 | 139.6% |
| 7535 · Travel (Non Program) | 7,278.73 | 22,000.00 | -14,721.27 | 33.09% |
| 7540 · Board/Staff Travel NAWJ Events | 11,370.83 | 20,000.00 | -8,629.17 | 56.85% |
| Total 6999 · Overhead Expenses | 107,810.54 | 191,387.85 | -83,577.31 | 56.33% |
| 7299 · Info Technology | 14.83 | | | |
| 7399 · Professional Services | | | | |
| 7300 · IT/Computer Related Services | 222.00 | 1,000.00 | -778.00 | 22.2% |
| 7330 · Website Development | 0.00 | 2,500.00 | -2,500.00 | 0.0% |
| 7400 · Tax Prep & Audit | 13,100.00 | 15,000.00 | -1,900.00 | 87.33% |
| 7401 · Association Management Fee | 92,428.55 | 108,000.00 | -15,571.45 | 85.58% |
| 7420 · Accountant | 5,197.50 | 3,000.00 | 2,197.50 | 173.25% |
| 7437 · Other Contractors/Consultant | 36,800.00 | 20,000.00 | 16,800.00 | 184.0% |
| Total 7399 · Professional Services | 147,748.05 | 149,500.00 | -1,751.95 | 98.83% |
| 7700 · District & Chapter Expenses | | | | |
| 7704 · District 4 Expense | 282.52 | | | |
| 7707 · District 7 Expense | 150.00 | | | |
| 7708 · District 8 Expense | 50.00 | | | |
| 7711 · District 11 Expense | 6,334.98 | | | |
| 7713 · District 13 Expense | 100.00 | | | |
| 7714 · District 14 Expense | 3,518.05 | | | |
| 7716 · NY Chapter Expense | 2,080.00 | | | |
| Total 7700 · District & Chapter Expenses | 12,515.55 | | | |
| 7900 · Projects | | | | |
| | | | | |
| 7910 · Color of Justice | 126.20 | | | |
| 7910 · Color of Justice 7930 · Story Book | 126.20 893.78 | | | |
| | | | | |
| 7930 · Story Book | 893.78 | | | |
| 7930 · Story Book 7931 · WMF Conference | 893.78 1,562.01 | | | |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters | 893.78 1,562.01 885.00 | | | |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters Total 7900 · Projects | 893.78 1,562.01 885.00 | 185,000.00 | -165,672.68 | 10.45% |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters Total 7900 · Projects 8500 · Event Expenses | 893.78 1,562.01 885.00 3,466.99 | 185,000.00 5,000.00 | -165,672.68 -5,000.00 | 10.45% 0.0% |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters Total 7900 · Projects 8500 · Event Expenses 8505 · Meals/Catering | 893.78 1,562.01 885.00 3,466.99 | | | |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters Total 7900 · Projects 8500 · Event Expenses 8505 · Meals/Catering 8510 · Transportation | 893.78 1,562.01 885.00 3,466.99 19,327.32 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters Total 7900 · Projects 8500 · Event Expenses 8505 · Meals/Catering 8510 · Transportation 8515 · Event Gifts & Awards | 893.78 1,562.01 885.00 3,466.99 19,327.32 0.00 985.15 | 5,000.00 3,500.00 | -5,000.00 -2,514.85 | 0.0% 28.15% |
| 7930 · Story Book 7931 · WMF Conference 7961 · Informed Voters Total 7900 · Projects 8500 · Event Expenses 8505 · Meals/Catering 8510 · Transportation 8515 · Event Gifts & Awards 8520 · Shipping (Events) | 893.78 1,562.01 885.00 3,466.99 19,327.32 0.00 985.15 155.24 | 5,000.00 3,500.00 5,000.00 | -5,000.00 -2,514.85 -4,844.76 | 0.0% 28.15% 3.11% |

| 8540 · Audio Visual / IT | 7,488.21 | 33,000.00 | -25,511.79 | 22.69% |
|-------------------------------------|------------|------------|-------------|---------|
| 8545 · Entertainment | 500.00 | 5,000.00 | -4,500.00 | 10.0% |
| 8555 · Facility Rental | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| 8560 · Other Event Related Expenses | 45.36 | 1,000.00 | -954.64 | 4.54% |
| 8570 · Continuing Ed Administration | 0.00 | 3,500.00 | -3,500.00 | 0.0% |
| 8575 · Photography/Videography | 0.00 | 6,500.00 | -6,500.00 | 0.0% |
| 8590 · Furniture Rental & Décor | 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 8595 · Event Insurance | 0.00 | 3,000.00 | -3,000.00 | 0.0% |
| Total 8500 · Event Expenses | 36,164.00 | 297,000.00 | -260,836.00 | 12.18% |
| Total Expense | 480,331.12 | 900,642.13 | -420,311.01 | 53.33% |
| Net Ordinary Income | 8,407.03 | 1,353.67 | 7,053.36 | 621.06% |
| Net Income | 8,407.03 | 1,353.67 | 7,053.36 | 621.06% |

| Total Expense | \$ 480,331.12 |
|---|------------------|
| Total Project Expense | \$ 3,466.99 |
| Total District Expense | \$ 12,515.55 |
| Total Adjusted Expense | \$ 464,348.58 |
| | |
| Total Revenue | \$ 488,738.15 |
| Unrealized Gain/(Loss) on Inves | \$ (8,843.94) |
| Total Project Revenue (released assets to | \$ 3,466.99 |
| Total District Income Collected | \$ 5,800.00 |
| Total Adjusted Revenue | \$ 488,315.10 |
| | |
| Adjusted Net Income | \$ 23,966.52 |

Adjusted net income does not reflect revenue, expenses from restricted funds or unrealized gains or loss in investm

National Association of Women Judges Midyear Budget vs. Actual

January through September 2020

7:05 AM 10/01/2020 Accrual Basis

| | Jan - Sept 20 | Budget | \$ Over Budget | % of Budget |
|--|---------------|-----------|----------------|-------------|
| Ordinary Income/Expense | - | | | _ |
| Income | | | | |
| 4149 · Midyear & Leadership Conference | | | | |
| 4150 · Midyear-Registrations | 28,810.00 | 25,000.00 | 3,810.00 | 115.24% |
| 4160 · Midyear-Sponsorships | 39,250.00 | 25,000.00 | 14,250.00 | 157.0% |
| Total 4149 · Midyear & Leadership Conference | 68,060.00 | 50,000.00 | 18,060.00 | 136.12% |
| Total Income | 68,060.00 | 50,000.00 | 18,060.00 | 136.12% |
| Gross Profit | 68,060.00 | 50,000.00 | 18,060.00 | 136.12% |
| Expense | | | | |
| 6999 · Overhead Expenses | | | | |
| 7150 · Meals & Entertainment | 169.35 | | | |
| 7540 · Board/Staff Travel NAWJ Events | 9,610.16 | | | |
| Total 6999 · Overhead Expenses | 9,779.51 | | | |
| 8500 · Event Expenses | | | | |
| 8505 · Meals/Catering | 19,327.32 | 20,000.00 | -672.68 | 96.64% |
| 8515 · Event Gifts & Awards | 264.41 | 1,000.00 | -735.59 | 26.44% |
| 8520 · Shipping (Events) | 47.76 | 1,500.00 | -1,452.24 | 3.18% |
| 8525 · Printing & Design (Events) | 5,622.05 | 2,500.00 | 3,122.05 | 224.88% |
| 8530 · Stipends & Honoraria | 4.00 | 7,500.00 | -7,496.00 | 0.05% |
| 8535 · Supplies (Events) | 749.87 | 2,000.00 | -1,250.13 | 37.49% |
| 8540 · Audio Visual / IT | 7,488.21 | 8,000.00 | -511.79 | 93.6% |
| 8545 · Entertainment | 500.00 | | | |
| 8560 · Other Event Related Expenses | 20.36 | | | |
| 8570 · Continuing Ed Administration | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| 8575 · Photography/Videography | 0.00 | 1,500.00 | -1,500.00 | 0.0% |
| 8595 · Event Insurance | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Total 8500 · Event Expenses | 34,023.98 | 46,000.00 | -11,976.02 | 73.97% |
| Total Expense | 43,803.49 | 46,000.00 | -2,196.51 | 95.23% |
| Net Ordinary Income | 24,256.51 | 4,000.00 | 20,256.51 | 606.41% |
| t Income | 24,256.51 | 4,000.00 | 20,256.51 | 606.41% |

National Association of Women Judges AC Profit & Loss Budget vs. Actual

January through September 2020

4:02 PM 10/05/2020 Accrual Basis

| | Jan - Sep 20 | Budget | \$ Over Budget | % of Budget |
|---|--------------|------------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4099 · Annual Conference | | | | |
| 4100 · AC-Registration | 8,920.00 | 184,515.00 | -175,595.00 | 4.83% |
| 4101 · AC-Sponsorships | 46,000.00 | 229,000.00 | -183,000.00 | 20.09% |
| Total 4099 · Annual Conference | 54,920.00 | 413,515.00 | -358,595.00 | 13.28% |
| 4300 · Contributions & Sponsorships | | | | |
| 4301 · Contributions Misc Unrestricted | 696.43 | | | |
| Total 4300 · Contributions & Sponsorships | 696.43 | | | |
| Total Income | 55,616.43 | 413,515.00 | -357,898.57 | 13.45% |
| Gross Profit | 55,616.43 | 413,515.00 | -357,898.57 | 13.45% |
| Expense | | | | |
| 6999 · Overhead Expenses | | | | |
| 7540 · Board/Staff Travel NAWJ Events | 1,760.67 | | | |
| Total 6999 · Overhead Expenses | 1,760.67 | | | |
| 7399 · Professional Services | | | | |
| 7401 · Association Management Fee | 11,428.55 | | | |
| Total 7399 · Professional Services | 11,428.55 | | | |
| 8500 · Event Expenses | | | | |
| 8505 · Meals/Catering | 0.00 | 165,000.00 | -165,000.00 | 0.0% |
| 8510 · Transportation | 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 8515 Event Gifts & Awards | 720.74 | 2,500.00 | -1,779.26 | 28.83% |
| 8520 · Shipping (Events) | 107.48 | 3,500.00 | -3,392.52 | 3.07% |
| 8525 · Printing & Design (Events) | 1,040.00 | 7,500.00 | -6,460.00 | 13.87% |
| 8530 · Stipends & Honoraria | 0.00 | 15,000.00 | -15,000.00 | 0.0% |
| 8535 · Supplies (Events) | 246.80 | 5,000.00 | -4,753.20 | 4.94% |
| 8540 · Audio Visual / IT | 0.00 | 25,000.00 | -25,000.00 | 0.0% |
| 8545 · Entertainment | 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 8555 · Facility Rental | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| 8560 · Other Event Related Expenses | 25.00 | 1,000.00 | -975.00 | 2.5% |
| 8570 · Continuing Ed Administration | 0.00 | 2,500.00 | -2,500.00 | 0.0% |
| 8575 · Photography/Videography | 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 8590 · Furniture Rental & Décor | 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 8595 · Event Insurance | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| Total 8500 · Event Expenses | 2,140.02 | 251,000.00 | -248,859.98 | 0.85% |
| Total Expense | 15,329.24 | 251,000.00 | -235,670.76 | 6.11% |
| Net Ordinary Income | 40,287.19 | 162,515.00 | -122,227.81 | 24.79% |
| Income | 40,287.19 | 162,515.00 | -122,227.81 | 24.79% |

NATIONAL ASSOCIATION OF WOMEN JUDGES

PROGRAMS & PROJECTS ACCOUNT BALANCES AT 9/30/20

| Name Balance at 1/1/20 | | Revenue 2020 | | Expenses 2020 | | | Balance 9/30/20 | |
|------------------------|----|--------------|----|---------------|----|-------------|-----------------|-----------|
| Color of Justice | \$ | 744.96 | \$ | 300.00 | \$ | (126.20) | \$ | 918.76 |
| WMF | \$ | 14,968.84 | \$ | 2,800.00 | \$ | (1,562.01) | | 16,206.83 |
| Informed Voters | \$ | 41,520.33 | | | \$ | (885.00) | \$ | 40,835.33 |
| Women in Prison | \$ | (320.90) | | | \$ | - | \$ | (320.90) |
| Storybook | \$ | 43,180.37 | \$ | 250.00 | \$ | (42,436.59) | \$ | 100.00 |
| Scholarships | \$ | 15,000.00 | \$ | - | \$ | - | \$ | 15,000.00 |
| NAWJ History Book | \$ | 1,475.00 | | | \$ | - | \$ | 1,475.00 |
| #Wetoo | \$ | 750.00 | \$ | - | | | \$ | 100.00 |
| SJI Opiods | | | | | \$ | - | | |
| TOTAL | \$ | 117,318.60 | \$ | 3,350.00 | \$ | (45,009.80) | \$ | 74,315.02 |

NATIONAL ASSOCIATION OF WOMEN JUDGES

DISTRICTS AND CHAPTERS ACCOUNT BALANCES 2020

| Name | Balance at 12/31/1 | .9 | Rev | venue 2020 | Allotment Used | sed Expenses 2020 | | Bal | ance at 9/30/20 |
|-------------|--------------------|----|-----|------------|----------------|-------------------|-------------|-----|-----------------|
| District 1 | \$ 52.5 | 1 | \$ | 450.00 | | \$ | - | \$ | 502.51 |
| District 2 | \$ (10.4 | 4) | \$ | - | | \$ | - | \$ | (10.44) |
| District 3 | \$ 194.6 | 0 | \$ | - | | \$ | - | \$ | 194.60 |
| District 4 | \$ (49.7 | 9) | \$ | 750.00 | | \$ | (282.52) | \$ | 417.69 |
| District 5 | \$ (500.0 | 0) | \$ | - | | \$ | - | \$ | (500.00) |
| District 6 | \$ 10,500.8 | 4 | \$ | - | | \$ | - | \$ | 10,500.84 |
| District 7 | \$ (231.5 | 4) | | | | \$ | (150.00) | \$ | (381.54) |
| District 8 | \$ - | | | | | \$ | (50.00) | \$ | (50.00) |
| District 9 | \$ 1,369.9 | 6 | \$ | - | | \$ | - | \$ | 1,369.96 |
| District 10 | \$ (285.5 | 3) | \$ | - | | \$ | - | \$ | (285.53) |
| District 11 | \$ 16,334.9 | 8 | \$ | - | | \$ | (6,334.98) | \$ | 10,000.00 |
| District 13 | \$ (351.6 | 9) | \$ | - | | \$ | (100.00) | \$ | (451.69) |
| District 14 | \$ 2,857.3 | 4 | \$ | 4,600.00 | | \$ | (3,518.05) | \$ | 3,939.29 |
| NY Chapter | \$ 16,477.0 | 7 | | | | \$ | (2,080.00) | \$ | 14,397.07 |
| VA Chapter | \$ 6,699.2 | 8 | | | | | | \$ | 6,699.28 |
| TOTAL | \$ 53,057.5 | 9 | \$ | 5,800.00 | \$ - | \$ | (12,515.55) | \$ | 46,342.04 |

National Association of Women Judges Investment Summary September 30, 2020

| Month-to-Date | August 31, 2020 | September 30, 2020 | MTD | MTD |
|---------------------|-----------------|--------------------|------------|----------|
| Investment Account | Ending Value | Ending Value | \$ Change | % Change |
| Equities | \$221,227 | \$225,303 | \$4,076 | 1.8% |
| Fixed Income | \$139,310 | \$138,247 | (\$1,063) | (0.8%) |
| Cash / Money Market | \$21,043 | \$11,002 | (\$10,040) | (47.7%) |
| Total | \$381,580 | \$374,553 | (\$7,027) | (1.8%) |

| Year-to-Date | September 30, 2019 | September 30, 2020 | YTD | YTD |
|---------------------|--------------------|--------------------|------------|----------|
| Investment Account | Ending Value | Ending Value | \$ Change | % Change |
| Equities | \$262,810 | \$225,303 | (\$37,507) | (14.3%) |
| Fixed Income | \$171,116 | \$138,247 | (\$32,869) | (19.2%) |
| Cash / Money Market | \$9,908 | \$11,002 | \$1,094 | 11.0% |
| Total | \$443,834 | \$374,553 | (\$69,282) | (15.6%) |

